

SS - 543

III Semester B.B.A. Examination, November/December 2018 (CBCS) (F+R) (2015-16 and Onwards) BUSINESS ADMINISTRATION 3.2 : Soft Skills for Business

Time : 3 Hours

Max. Marks: 70

Instruction : Answers should be written in English only.

SECTION – A

- 1. Answer any 5 sub-questions. Each question carries 2 marks. (5×2=10)
 - a) What is communication ?
 - b) What is non-verbal communication ?
 - c) What is speech for vote of thanks ?
 - d) What is E-Meeting ?
 - e) What is Business Letter ?
 - f) What is body language ?
 - g) What is a covering letter ?

SECTION - B

Answer any 3 questions. Each question carries 6 marks.

 $(3 \times 6 = 18)$

- 2. Explain the importance of communication.
- 3. State the importance of a good public speaking.
- 4. What is an Agenda ? How is it prepared ?
- 5. Explain 7 C's of communication.
- 6. Briefly explain the types of listening.



P.T.O.

SECTION - C

Answer any 3 questions. Each question carries 14 marks.

 $(3 \times 14 = 42)$

- 7. Explain various Barriers of effective communication.
- 8. What is Brain Storming ? Explain types, advantages and disadvantages of Brain Storming.
- 9. Explain the various types of interviews.
- 10. What is an enquiry letter ? Draft letter enquiring Sangeetha Mobiles, KG Road, Bangalore about availability of 50 smart phones of Sony Brand and request a Quotation for the same.
- 11. Draft a Resume for the post of HR Manager in Wipro Ltd., Sarjapur Road Campus, Bangalore.



(3×6=18